

Reply to Queries/Suggestions received in respect of Expression of Interest (EOI) to select a Service Provider for setting up a PMU for Increasing GER and overall Quality Improvement Initiatives in Higher Education

(EOI Reference No. SHEC/PMU/55/2021-298 Dated 01.09.2021)

Sr No	Content of EOI requiring Clarification	Suggestions/ Query	Reply/ Clarification
1	<p>1.4 Multi-modal content support (Thrust on Digital)</p> <ul style="list-style-type: none"> • Help in enabling Virtual Classes and Live lectures through top-class MOOCs/LMS platform etc. 	<p>The timeline chart suggests creation of digital content/courses for roll-out on Nalanda Open University platform – The creation of digital courses/content to be a specialized activity and outside consulting scope.</p>	<p>Study Material for learners are already available in the form of Text-books or Guide-books, The activity will be confined to provide technical input on digitization in coordination with University.</p>
2	<p>2.3 Familiarization of HEIs</p> <ul style="list-style-type: none"> • Assist in Data validation 	<p>Validating data of so many colleges is not easy –What is the expectation of the department? What kind of assistance is required? – Please explain and clarify.</p>	<p>This will be addressed during the process of RFP (However Successful Bidder needs to assist Unified-MIS team and collect random sample of data submitted and validated through discussions. Further Successful Bidder shall provide sources like AISHE, NAAC, UGC,NIRF, AICTE, Scopus , impact factor (IF), i10 Index etc to validate the data)</p>
3	<p>2.4 Support in Unified MIS</p> <ul style="list-style-type: none"> • Providing handholding support in ‘Unified Management Information System (Unified MIS)’ to cater to the needs of the stakeholders across the Departments, Universities, Colleges etc 	<p>The handholding support will require a few resources or a separate team dedicated for the same work. Kindly clarify.</p>	<p>Successful Bidders need to create a framework for BSIRF and this will be implemented through Software that will be designed by Unified-MIS team. So Existing resource(PMU) need to provide Handholding Support in ‘Unified Management Information System (Unified MIS)’</p>

4	<p>3. Digitization of higher education systems in Bihar</p> <ul style="list-style-type: none"> Assist in development of digital content, employability linked content and full digital curriculum 	<p>It involves creation of digital content and there is no clarity in terms of no of hours/courses to be created to assess effort etc.</p>	<p>This will be addressed during the RFP process (However Successful Bidder shall assist in Shortlisting & Selection of courses for digitization in coordination with Universities)</p>
5	<p>S.1. Legal Entity</p> <ul style="list-style-type: none"> The bidder should be registered in India under the Indian Companies Act 1956 or partnership firm registered under the Limited Liability Partnership Act 2008 and should have operated in India for a minimum of 10 years in consulting as of March 31, 2021. <p>Consortium/JV/Sub-contracting is not allowed</p>	<p>Quality Council of India is a non for profit society registered under 1860 act. As an exception can this be used as eligibility criteria?</p> <p>The scope of work entails undertaking primary research/ data collection for varied requirements. Since the scope is not restricted to designing but undertaking data collection, it is requested to allow engagement of sub- contractors to onboard reliable data collection service providers.</p>	<p>Accepted. The bidder should be registered in India under the Indian Companies Act 1956 or partnership firm registered under the Limited Liability Partnership Act 2008 or Societies Registration Act 1860. and should have operated in India for a minimum of 10 years in consulting as of March 31, 2021.</p> <p>As per the EOI.</p>
6	<p>S.2. Annual Turnover</p> <ul style="list-style-type: none"> Average Annual turnover of the bidder from Indian operations in consulting services during the last three financial years, i.e., from 2017-18 to 2019-20 should be at least INR 200 (Two Hundred) crores. 	<p>Turnover in 2017-18 is INR 160 Cr. 2018-19 & 2019-20 are above 200 Crores. Can 2017-18 turnovers be treated as an exception?</p>	<p>As per the EOI.</p>

7	<p>S.4 Government Consulting Services</p> <ul style="list-style-type: none"> The bidder should have been working consultancy assignments for a minimum of 03 years for the Government/ Public Sector Consulting services in India as on the date of participation/opening of the EOI. (Work Order along with Completion certificates will be required. If the work is under progress then latest payment certificate against the work Order to be attached) 	<p>As you might be aware that many government organisations do not provide completion certificates and sometimes it takes a lot of time to receive a completion certificate from them. Therefore, we request you to kindly consider the Work Order only to verify the completed Government Consulting Assignments undertaken by firms.</p>	<p>In the case work is under progress or Completion Certificate yet to be issued. Latest payment Certificate/Bank Statement/E-Payment Slip to be attached as a proof.</p>
8	<p>S.5 Work Order Certificate</p> <ul style="list-style-type: none"> The bidder should have served as a PMU/PMC/Quality management Unit/Advisor/Knowledge Partner for at least two (2) engagements in the Education Sector either at the State level or at central level of which atleast one should be with consulting fees of INR 5 crores per annum and also should have experience of working with the Govt of Bihar in atleast 1 project as PMU/PMC/Quality management Unit/Advisor/ Knowledge Partner within the period starting from 01/04/2016. Engagement/Rendering services in Govt sector through NGO/other international societies will not be accepted 	<p>As an exception can projects outside Bihar be considered to meet this eligibility criteria? If not Can projects done in consortium with other third party be considered for meeting this prequalification?</p> <p>INR 5 Crores per annum should be changed to</p> <p>1) Total consulting fee of INR 3 Crore in Higher Education sector</p> <p>Or</p> <p>2) Annual Fee of INR 2 Crore in Higher Education Sector</p> <p>Or</p> <p>3) Schools/Skills education segments projects should be allowed</p> <p>Or</p> <p>4) The bidder should have served “or be currently serving as” -Should be added to the criteria as there could be delay in project initiations and closure due to COVID Scenario</p>	<p>As per the EOI.</p> <p>Relaxation is made. The bidder should have served/serving as a PMU/PMC/Quality Management Unit/Advisor/Knowledge Partner as on the last date of EOI submission for at least two (2) engagements in the Education Sector either at the State level or at central level of which atleast one should be with consulting fees of INR 5 crores per annum and also should have experience of working with the Govt of Bihar in atleast 1 project as PMU/PMC/Quality management Unit/Advisor/ Knowledge Partner within the period starting from 01/04/2016. Engagement/Rendering services in Govt sector through</p>

			NGO/other international societies will not be accepted
		It is requested to consider PMU/ PMC/ Quality Management Unit/ Advisor/ Knowledge Partner projects with consulting fees of INR 2 Crores or more for the entire project period.	Please refer to the above clarification.
9	General	<p>Team structure- It is requested to clarify if the team requirements/ positions can be specified at this stage and how will they be evaluated in the EOI stage (overall score/ individual score for different positions). Given that the scope entails developing a roadmap and implementation both – the manpower required would be different in both the stages. Can we propose separate teams for both phases? It is requested to share the team scoring pattern.</p> <p>Scoring- It is requested to please share the scoring criteria for the different Sections/ requirements as listed in the EoI document?</p>	This will be addressed during the process of RFP

Corrigendum 1:- Post the Pre Bid Conference held on 08/09/2021 at 3 pm to address the queries of prospective bidders and clarify issues, the following Changes/Additions are being made in the EOI.

SI No	Suggestion	Change/ Addition/ Deletion in the EOI
1	<p>Quality Council of India is a non for profit society registered under 1860 act. As an exception can this be used as eligibility criteria?</p>	<p>Accepted. The bidder should be registered in India under the Indian Companies Act 1956 or partnership firm registered under the Limited Liability Partnership Act 2008 or Societies Registration Act 1860 and should have operated in India for a minimum of 10 years in consulting as of March 31, 2021.</p>
2	<p>S.5 Work Order Certificate</p> <p>As an exception can projects outside Bihar be considered to meet this eligibility criteria? If not Can projects done in consortium with other third party be considered for meeting this prequalification? INR 5 Crores per annum should be changed to</p> <p>5) Total consulting fee of INR 3 Crore in Higher Education sector</p> <p>Or</p> <p>6) Annual Fee of INR 2 Crore in Higher Education Sector</p> <p>Or</p> <p>7) Schools/Skills education segments projects should be allowed</p> <p>Or</p> <p>8) The bidder should have served “or be currently serving as” -Should be added to the criteria as there could be delay in project initiations and closure due to COVID Scenario</p>	<p>Relaxation is made. The bidder should have served/servng as a PMU/PMC/Quality Management Unit/Advisor/Knowledge Partner as on the last date of EOI submission for at least two (2) engagements in the Education Sector either at the State level or at central level of which at least one should be with consulting fees of INR 5 crores per annum and also should have experience of working with the Govt of Bihar in atleast 1 project as PMU/PMC/Quality management Unit/Advisor/ Knowledge Partner within the period starting from 01/04/2016. Engagement/Rendering services in Govt sector through NGO/other international societies will not be accepted</p>